PROEXCELL
SOLUTIONS AND BEST PRACTICES
THAT DELIVER PROVEN RESULTS

Marketing Services and Customised Solutions that Meet Your Business Needs



MARKETING STRATEGY, PLANNING, EXECUTION AND MANAGEMENT

BUSINESS AND MARKETING FORMATION

Business Startup, Establishment • Sales and
 Marketing Setup • Other Operations Related and
 Support Services •

BRANDING, RESEARCH, MARKETING

- Market Research, Assessment, Sampling Brand
 Building, Rebranding Digital Marketing Marketing
 and Communications Social Media Web / Print
 Creative, Design, Maintenance Product Launch
- Campaign Coordination / Execution Events : Trade
 Shows, Seminars, Live Webinar, Webinar Recording, etc.
- Lead Generation
 Benchmarks, KPI, Guidelines,
 Frameworks, Best Practices
 Reports and Analysis

MEDIA AND COMMUNICATIONS

Competitive Media Analysis
 Media Landscape
 Analysis
 Press Conferences
 Strategic Positioning
 and Messaging
 Press / Media Kit
 Contributed
 and Bylined Articles
 Media Coverage and Articles
 (Print, Online, Radio, TV)



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3 Key Bundles of Solutions Offering

KEY BUSINESS FOR A STARTUP

BASIC BUSINESS SETUP REQUIREMENTS:

- Company name availability search.
- Setup of legal identity and structure.
- Rent retail, virtual office. office space.
- Intellectual property i.e. patents, trademarks, etc.
- Corporate, accounting and tax services.
- Business licenses, i.e. broadcast, halal, etc.
- Other setup and application processes.
- Key Platforms and Channels for Business, COMMUNICATIONS, AND BRAND:
- Domain name search and subscription. - Email and web hosting.
 - Social media sign-up.

 - Online place searches i.e. google maps, foursquare, etc.
 - Company listing.
 - Other setup and registration processes.

KEY ELEMENTS OF MARKETING AND COMMUNICATIONS

- CREATIVE BRIEF, CONCEPTUALISATION, **DEVELOPMENT OF BRAND, SALES** AND MARKETING KITS:
- Company logo, tagline.
- Business card.
- Corporate folder, presentation.
- Company profile and offering.
- Stationary kit, includes templates for letterhead, envelopes, quotation, purchase order, vouchers, etc.

Business, Marketing and Communications **ELEMENTS:**

- Business model, GTM strategy, marketing communications plan, product sampling, etc.
- Internet i.e. Website, SEO, PPC, etc..
- Social Media i.e. LinkedIn, Facebook, etc.
- Event Materials i.e. Posters, Backdrops, Buntings, Banners, Presentations, etc.
- Email marketing.
- Asset developement.
- Print distributions.
- Advertising and promotions (Digital & Print).
- Communications (internal, external).



MARKETING OPERATIONS AND MANAGEMENT

• Frameworks, Performance, Reporting AND ANALYSIS:

- Develop frameworks and best practices.
- Develop benchmarks and tools.
- Set KPIs, measurements.
- Define types of reports and analysis.
- Periodical reporting, review and performance improvement.



DATA, DATABASE MANAGEMENT:

- Data sourcing and building.
- Data profiling.
- Data cleansing.
- Database management.

ONGOING OPERATIONS AND SUPPORTS:

- Web pages or content creation or update.
- Assets developement or update.
- Content writeup and edit.
- Web, email and hosting maintenance and upgrade.
- Social media posting and editing.
- Photoshop and image editing.
- Other marketing and communications services upon request.